



Company Profile

PT MODERN DATA SOLUSI (PT. MDS)

Authorized Distributor **RICOH** Since 1997

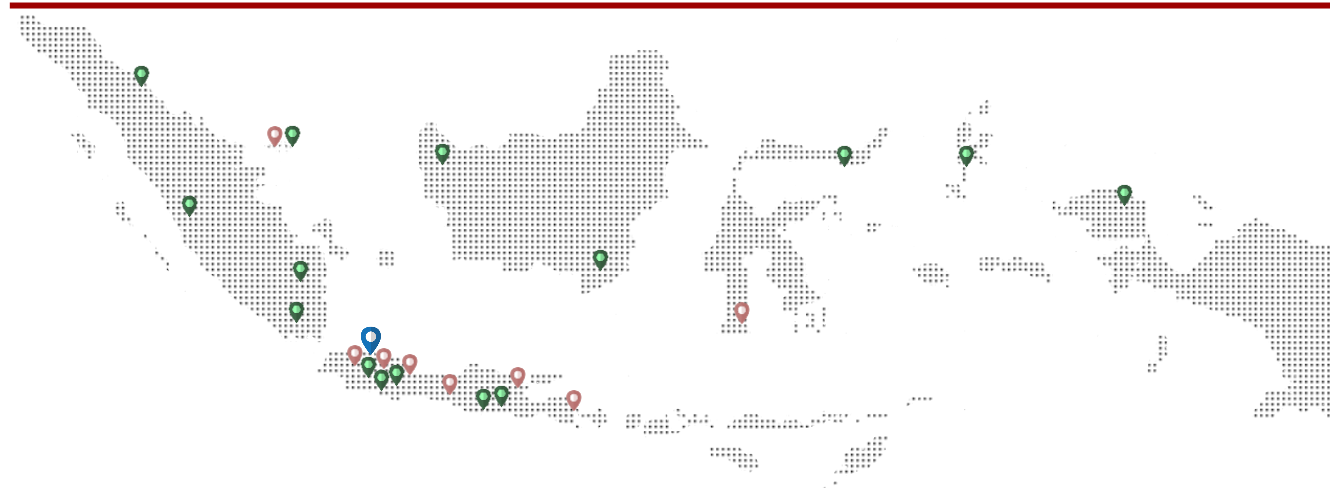
BRIEF INTRODUCTION

PT MODERN DATA SOLUSI founded in 1997 and became the RICOH authorized distributor in Indonesia

We are also partner with Lenovo and Zyrex to supply servers, laptop and pc's to our customers.


Business Coverage Area

INDONESIA MARKET PENETRATION 2025 AND STILL GROWING



 **HEAD OFFICE**
DKI Jakarta

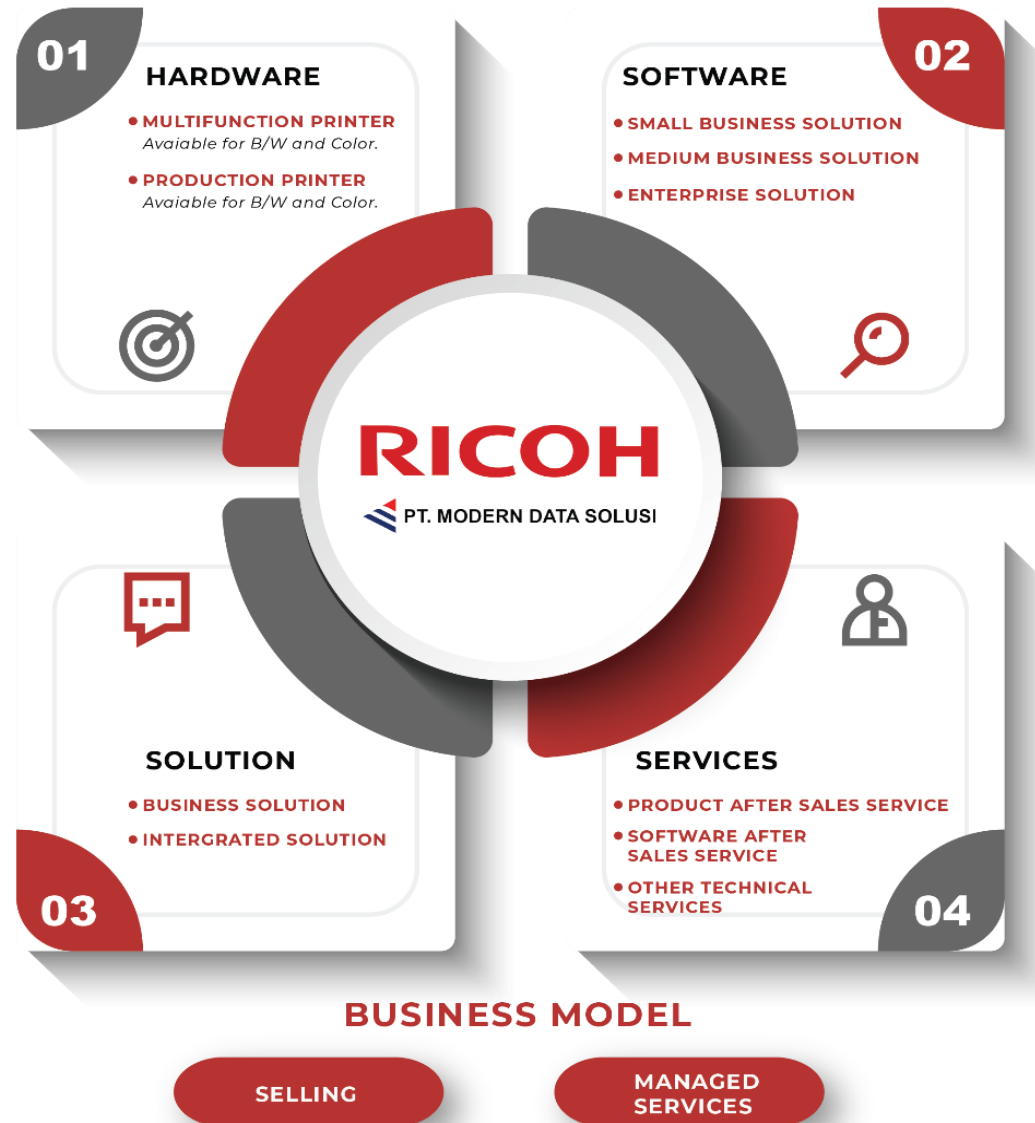
 **7 BRANCH OFFICES**
Tangerang | Cikarang | Bandung
Surabaya | Denpasar | Makassar
Batam

 **15 Service Point**
Tangerang | Bekasi | Karawang
Batam | Medan | Yogyakarta | Agam |
Semarang | Lampung | Pontianak |
Manado | Palembang | Ambon | Jaya
Pura

COMPANY AT GLANCE

PT MODERN DATA SOLUSI

OUR SOLUTIONS



SOME OF OUR BIG CLIENTS

GROUP OF COMPANIES AND BUSINESS DIVERSIFICATION



*And Many More...

PT MODERN DATA SOLUSI PRODUCT

Multifunction Printer (Print, scan, copy)

High-quality A3, A4 Black & white and Colour multi function printer (MFP) for variety office needs



A3 Color
IM C2010 - IM C6010

Specification:

- Print, scan, copy, smart operation pannel
- Scan speed 150ipm-300ipm in SPDF (IMC 3010)
- Memory 6GB-8GB
- Print resolution: 4800x1200 dpi
- Scan resolution: 200-1200 dpi
- Paper input: 1200-4850 sheet



A3 BW
IM 2500 - IM 3000

Specification:

- Print, scan, copy, smart operation pannel
- Scan speed 80ipm
- Memory 2GB
- Print resolution: 1200x1200 dpi
- Scan resolution: 600dpi
- Paper input: 1200-4700 sheet



A4 Color
IM C400F

Specification:

- Print, scan, copy, smart operation pannel
- Scan speed 40ipm (simplex) 80ipm (duplex)
- Memory 2GB
- Print resolution: 1200x1200 dpi
- Scan resolution: 600 dpi
- Paper input: 550-2300 sheet 1200-4850 sheet

Interactive White Board

The Ricoh Interactive Whiteboard is a digital collaboration tool design for meetings, presentation and brain storming session

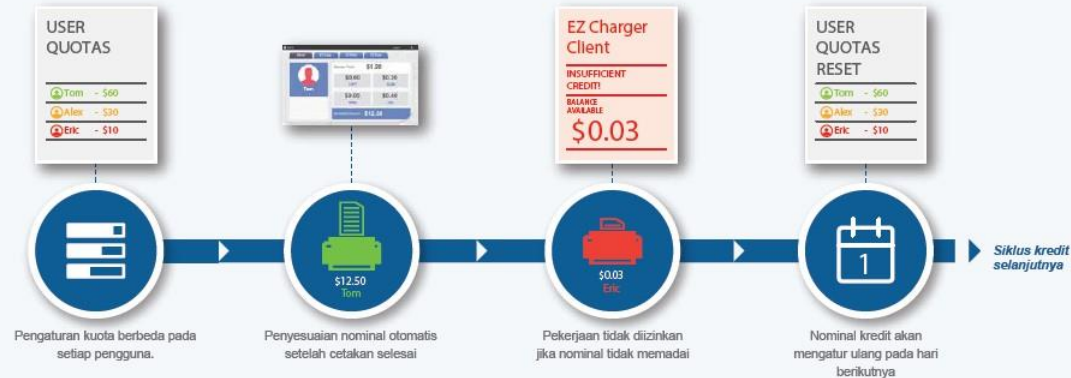


IWB A6500/A7500/A8600

PT MODERN DATA SOLUSI RICOH SOFTWARE SOLUTIONS - MANAGE PRINT SERVICES

Apa itu EZ Charger Suite?

Ricoh membantu anda mengendalikan biaya cetak dengan sistem budget print yang efektif



1 Solusi untuk menyesuaikan kebutuhan anda

Kelola banyak mesin MFP dalam satu waktu, tanpa perlu keberadaan server, sehingga meringankan beban pekerjaan IT Support

2 Mudah untuk dikelola

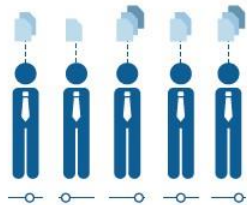
Merangkum semua biaya operasional dengan mudah dan juga menghasilkan detail report pengembalian tagihan, semua terangkum dalam web browser berdasarkan administrasi

3 Intuitif dan mudah digunakan

Tampilan jelas dari pilihan printing dan layar sentuh responsif untuk memulai print, copy atau scan. Kirim print/scan ke perangkat anda

4 Keamanan terjaga

Meningkatkan keamanan melalui lingkungan yang sederhana, cepat dan aman dengan kartu otentik "swipe and go", autentifikasi (handshake), kunci pattern atau manual



Keuntungan



Mengontrol penggunaan

Mampu mengontrol penggunaan (dari pengaturan kuota) pengguna memiliki kemampuan untuk memilih atau menghapus dokumen print dari perangkat masing-masing dokumen



Mengontrol biaya

Memberikan pilihan administrasi seperti menjalankan tab pemantau atau pengembalian tagihan atau untuk mengimplementasikan sistem kuota untuk limit mesin MFP



Meminimalisir selisih

Perselisihan mengenai pengeluaran produksi yang berlebihan bisa diselesaikan dengan pelacakan rincian biaya untuk mencegah segala kesalahpahaman



Laporan akurat

Mengatkan kebutuhan pelacakan biaya produksi secara manual dan menampilkan biaya print yang sebenarnya



Pelatihan mudah

Meminimalkan training untuk kebutuhan alur kerja menjadi tidak terpengaruh, bahkan setelah sistem ada ditempat.

- FOR SMALL TO MEDIUM BUSINESS
- MAXIMUM 8 Machines
- No. SERVER Needed
- ID Card Print
- Print reporting available

RICOH EZ Charger

PT MODERN DATA SOLUSI

MANAGE PRINT SERVICES - YSOFT SAFEQ 6

SAFEQ ENTERPRISE SUITE

YSoft SafeQ Enterprise Suite combines centralized enterprise print management with advanced document workflows in a single solution, maximizing productivity, reducing costs and increasing document security.

SAFEQ PRINT MANAGEMENT SUITE

YSoft SafeQ Print Management Suite provides organizations with a centralized enterprise print management solution designed to reduce the costs of print services, increase document security and improve workflow productivity through a set of core document scanning features.

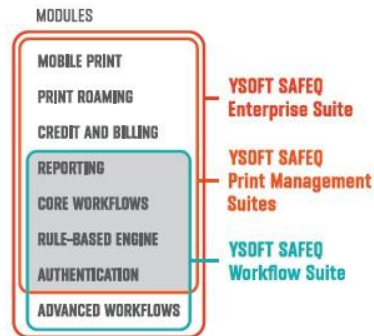
SAFEQ WORKFLOW SUITE

YSoft SafeQ Workflow Suite takes the complexity out of scanning and document workflow. Combining YSoft SafeQ's core and advanced document capture features, organizations can work smarter and maximize productivity while using digital workflows that result in consistent, accurate data capture. The Suite includes the YSoft SafeQ essential modules for secure access to perform document capture processes and to improve the security of documents in the workflows.

SAFEQ PRINT MANAGEMENT SUITE LD

YSoft SafeQ Print Management Suite LD (Limited Devices) provides all the benefits of a centralized print management solution, with core workflow features, for select multifunctional devices—primarily A4 devices—in an affordable suite. With secure printing and Print Roaming, the LD suite brings additional value for these devices increasing the return on your investment.

YSOFT SAFEQ SUITES AND SHARED MODULES



Each YSoft SafeQ Suite is comprised of software modules that add specific functionality. While suites offer the best value, organizations can procure the functionality they need now with specific modules, knowing they have the ability to add modules as their needs grow. Modules are organized by print management, workflow and enterprise suites – four modules are common across all suites.

- Print Anywhere
- Single Driver instalation
- Reduce Waste Paper
- Secure Print
- Rule Base Print
- Cost Control & Reporting

MEETING YOUR PRINT MANAGEMENT AND DOCUMENT CAPTURE WORKFLOW NEEDS



- Enterprise Class
- Server needed
- Maximum Printer Depend on Server, 200 Machines/Server
- ID Card for printing
- Print Reporting available

DOCUMENT MANAGEMENT SYSTEM



ESA Transformer™ is one of Ricoh's versatile Embedded Software Architecture (ESA) solutions, designed to improve efficiency in your workflow.

Transform paper documents
into Excel® spreadsheets, Word® documents, searchable PDFs and more

How to:

- Create editable files from paper documents
- Increase productivity and efficiency, improve workflow
- Reduce costs on stand-alone scanners and desktop OCR packages

With ESA Transformer™, a paper document can be scanned and converted into various useable documents at the touch of a button — including Microsoft® Word® documents, Microsoft® Excel® spreadsheets or searchable PDFs.

ESA Transformer™ can be embedded into selected Ricoh Multifunction Products (MFPs) for everyone to easily adjust image quality and send documents to any destination directly from the control panel. The scanned documents are transformed in one easy step from the MFP's panel, which eliminates the need for expensive desktop OCR (optical character recognition) packages. The transformed document can be delivered directly to your desktop, network folder or email address. With a built-in address book on the MFP, frequently-used locations are available at your fingertips.

BENEFITS

REDUCED COSTS
No more stand-alone scanners and desktop OCR packages with associated implementation costs and user training.

TIME-SAVING
Significantly reduces time to edit paper documents, allowing employees to concentrate on core tasks.

SIMPLE INTEGRATION
With network OCR capabilities in the same device used for printing, scanning, copying and faxing.

INCREASED PRODUCTIVITY AND EFFICIENCY
Instead of slow, manual re-typing of documents, users can quickly scan and transform paper into suitable electronic formats.

Esa Transformer

With Ricoh ESA (Embedded software architecture) Transformer a paper document can be scanned and converted into various usable documents at the touch of a button, including Microsoft words, excel or searchable PDF

LENOVO Servers

PT. MDS partner with Lenovo offers a wide range of server solutions to meet customer demands

Target Workload

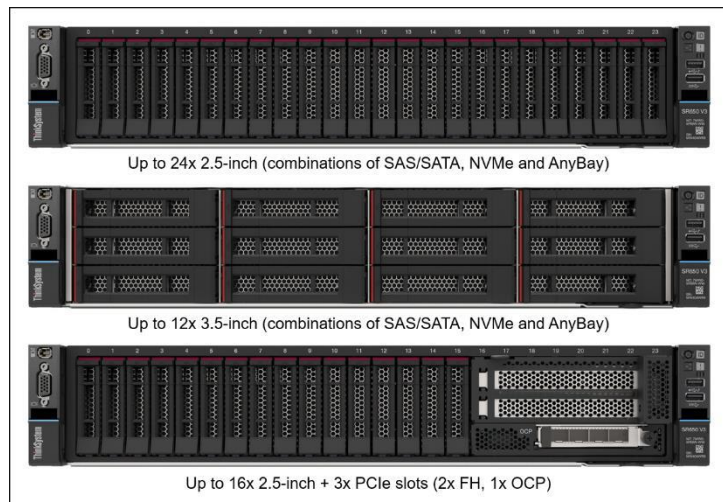
E-mail/Work Group File & Print/Web/Office Automation

The ThinkSystem ST50 V3 is a office-friendly tower server that has been optimized to provide enterprise-class features to small businesses, retail, educational institutions and branch offices.



General

The Lenovo ThinkSystem SR650 V3 is an ideal 2-socket 2U rack server for small businesses up to large enterprises that need industry-leading reliability, management, and security, as well as maximizing performance and flexibility for future growth.



ZYREX Laptop

Indonesian laptop brand offering budget friendly devices tailored to local needs

Business Type:



Consumer Type:



Education Type:



BUSINESS MODEL

We are able to provide Rental and Manage service for our products and services



Rental

- Reduce capex to become opex
- 3 years contract



Operating lease partnership
with Orix Finance



SLA (Service Level
Agreement) with PT.
MDS



BUSINESS PARTNER COLABORATION



ORIX Corporation

IX
LISTED
NYSE



ORIX Corporation has a global network that spans in 37 countries and regions worldwide. ORIX first started as a pioneer of leasing in Japan in 1964 with 13 employees and 100 million yen in capital. Fifty five years after its establishment, ORIX grew into a company with 32,000 employees and 2,89 trillion yen in shareholders equity in the FY2019.4 and has listed shares in the Tokyo Stock Exchange (TSE) and New York Stock Exchange (NYSE).

Today, ORIX on a worldwide scale has activities spanning from leasing, corporate finance, property/real estate-related finance and development, life insurance, investment and retail banking. These solutions are developed to help our customer in answering their business challenges.

PT. ORIX Indonesia Finance

PT. ORIX Indonesia Finance is a multi-finance joint venture company between ORIX Corporation and Yayasan Kesejahteraan Karyawan Bank Indonesia (YKKBI), established in 1975 it was formerly known as PT. Orient Bina Usaha Leasing before changing its name to PT. ORIX Indonesia Finance (ORIF). ORIF has developed an extensive range of services and leasing models combined with local knowledge and global resources in the effort to provide our customers with suitable financial solutions.

PT. ORIX Indonesia Finance (ORIF) is a company registered and supervised by the Financial Services Authority (OJK).

PT. MDS collaborates with leasing company, PT Orix Indonesia Finance, through a partnership in the form of an ***“Operating Lease”***



THANKYOU

PT MODERN DATA SOLUSI

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